

#SaveGamingRevenue



2016-2017 ANNUAL REPORT



#OurErie is Amid a Renaissance

While CBS News would like to tell the story of our manufacturing past and business and job losses, we know #OurErie is in the midst of a renaissance. Local leaders and investors are harnessing Erie's strengths and forging a more advanced, more globally competitive economic future. From revitalization in our urban core to innovative growth in rural communities, **Erie is thriving in ways never anticipated and undetected by naysayers.**

The Erie County Gaming Revenue Authority has strategically invested more than \$44 million of local share gaming revenue—\$6 million just this year—in education, workforce development, neighborhood and municipal innovation, inner-city renewal, business growth, community and cultural assets, and transformational collaboration. **Local share gaming revenue is at the heart of Erie County's evolution.**

March 27-28, 2017, ECGRA and Team Erie County hosted the Pennsylvania House Gaming Oversight Committee. We presented our 2009-2016 economic impact study, available online at ECGRA.org, and showcased dozens of organizations that are thriving thanks to local share gaming revenue. Team Erie County also clearly and unanimously expressed our goals to make Erie's share whole and to maintain local control of the funds.

Only time will tell if those goals will be met. What we do know is that **Erie's unique and effective approach to investing gaming revenue is now being revered by Pennsylvania representatives as the model for the Commonwealth.**

As you read through this report, you'll see 6,570,559 reasons why we continue our work to #SaveGamingRevenue. Each and every dollar is worth saving. Each and every dollar is fueling Erie's renaissance, as you can see in the video *This is Our Erie* on youtube.com.

We urge you to join our efforts. **Please write and call your legislators by May 26** and tell them how ECGRA grant money works for an organization you love—everything you need to get started is online at www.ECGRA.org/calltoaction. #OurErie will thank you for generations to come!



Sincerely,

A handwritten signature in blue ink, appearing to read "Dave Sample".

Dave Sample

A handwritten signature in blue ink, appearing to read "Perry Wood".

Perry Wood

**Mission:**

An impact investor, ECGRA's mission is to elevate Erie County by galvanizing nonprofits and small businesses toward economic and community development. Since February 2008, ECGRA has invested more than \$44 million in Erie County.

A growing movement spearheaded by the Rockefeller, George Gund, and F.B. Heron foundations, impact investing takes into account the social, cultural, and environmental effects of investments, in addition to the financial return. ECGRA has been measuring returns in both dollars and impact since 2011 and, in 2014, ECGRA formally adopted an Impact Investing Policy to effect change in five specific areas: Small Business, Youth & Education, Quality of Place, Neighborhoods & Communities, and Municipalities.

ASSETS

Checking Account	\$19,456.33
Savings Account	\$13,501,892.15
Accounts Receivable*	\$2,318,846.25
Prepaid Expenses	\$8,126.59
TOTAL ASSETS	\$15,848,321.32

EQUITY

Beginning Balance	\$15,418,672.57
Net Income	\$429,648.75
Grants Issued	\$6,570,559.27
Community Assets	(\$151,640.00)
Human Services	(\$149,761.00)
Ignite Erie	(\$900,000.00)
Lead Assets	(\$1,293,626.00)
Lead Assets Endowment	(\$1,000,000.00)
Local Government Development	(\$1,353,030.88)
Mission Main Street	(\$45,000.00)
Multi-Municipal Collaboration	(\$166,100.00)
School District Foundation Endowment Challenge	(\$115,143.39)
Shaping Tomorrow Collaborative	(\$1,000,000.00)
Special Events	(\$167,108.00)
Special Projects & Pilot Programs	(\$79,150.00)
Summer Jobs & More	(\$150,000.00)
TOTAL EQUITY	\$15,848,321.32

*Includes Ignite Erie Mission-Related Investments

IMPACT INVESTMENTS



The Jefferson Educational Society uses gaming revenue to develop young leaders via its Civic Leadership Academy.



To foster progress and functional cooperation among Erie County's 38 municipal governments.

MUNICIPALITIES..... \$1,519,130.88

County of Erie	\$148,833.40
Erie Area Council of Governments.....	\$37,500.00
Girard Township	\$7,500.00
Greene Township	\$148,833.40
Jefferson Educational Society.....	\$100,000.00
McKean Township	\$148,833.40
Millcreek Township.....	\$148,833.40
Summit Township	\$608,863.88
Waterford Township.....	\$148,833.40
West Erie County Emergency Management Agency.....	\$21,100.00



To reinvigorate neighborhoods and main corridors, boost buy-local efforts, and combat blight.

NEIGHBORHOODS & COMMUNITIES..... \$95,000.00

Downtown North East, Inc.....	\$15,000.00
Erie Downtown Partnership.....	\$15,000.00
Gannon University: East-West Bayfront Plan	\$50,000.00
Impact Corry	\$15,000.00



Gaming funds support the Sisters of St. Joseph Neighborhood Network as they protect and restore the Little Italy historic district.



To promote well-being, foster civic pride, drive tourism, and attract, retain, and mobilize creative talent and innovative businesses through cultural, heritage, service, and recreational organizations and projects.



Each year, thousands celebrate Scottish arts, sports, and history at the Edinboro Highland Games, made possible by gaming funds.

QUALITY OF PLACE \$2,762,135.00

Albion Area Fair Association.....	\$21,660.00	Humane Society of NWPA.....	\$2,432.00
Asbury Woods Partnership, Inc.	\$10,692.00	Impact Corry.....	\$1,249.00
Bethany Outreach Center.....	\$14,000.00	Jefferson Educational Society.....	\$13,844.00
Booker T. Washington Center.....	\$9,000.00	JFK Center.....	\$8,977.00
Borough of Wesleyville.....	\$448.00	Lake Erie Arboretum at Frontier.....	\$1,644.00
Café.....	\$15,750.00	Lake Erie Ballet.....	\$5,549.00
Children's Miracle Network.....	\$10,937.00	Lake Erie College of Osteopathic Medicine.....	\$10,000.00
Common Ground Youth Center, Inc.....	\$9,120.00	Lake Erie Fanfare Inc.....	\$12,713.00
Downtown Edinboro Art & Music Festival.....	\$10,581.00	Lawrence Park Historical Society.....	\$7,280.00
Dr. Gertrude A. Barber Foundation.....	\$12,137.00	Lawrence Park Township.....	\$675.00
Edinboro Highland Games.....	\$11,448.00	LeBoeuf Little League.....	\$8,928.00
Edinboro University Foundation.....	\$2,250.00	Living in Fulfilled Excellence.....	\$5,248.00
Emma's Footprints.....	\$5,000.00	McDowell Band Aides.....	\$4,560.00
Erie Art Museum.....	\$170,758.00	McKean Community Development Group.....	\$450.00
Erie Arts & Culture.....	\$121,243.00	McLane Little League.....	\$3,511.00
Erie Contemporary Ballet Theatre.....	\$5,153.00	Medical Associates of Erie.....	\$5,000.00
Erie County Historical Society.....	\$69,035.00	Mercy Center for Women.....	\$2,345.00
Erie County Lead Assets Endowment.....	\$1,000,000.00	Mercy Hilltop Center.....	\$2,315.00
Erie Downtown Partnership.....	\$1,647.00	Mercyhurst Institute for Arts & Culture.....	\$93,402.00
Erie Homes for Children and Adults.....	\$1,800.00	Nonprofit Partnership, The.....	\$2,557.00
Erie Philharmonic.....	\$152,651.00	North East Little League.....	\$5,100.00
Erie Playhouse.....	\$150,226.00	Parade Street Community Center.....	\$2,500.00
Erie Police Athletic League.....	\$9,173.00	Presque Isle Partnership.....	\$13,517.00
Erie's Public Schools.....	\$15,000.00	Roar on the Shore Inc.....	\$20,467.00
Erie Regional Chamber & Growth Partnership.....	\$2,475.00	Robbins Blass Neighborhood Watch.....	\$3,160.00
Erie-Western PA Port Authority.....	\$4,443.00	SafeNet.....	\$5,400.00
Erie Zoological Society.....	\$376,387.00	Saint Patrick Church.....	\$3,672.00
expERIEnce Children's Museum.....	\$47,480.00	Sarah Reed Senior Living.....	\$7,313.00
Flagship Niagara League.....	\$112,444.00	Sisters of St. Joseph Neighborhood Network.....	\$11,239.00
Gannon University: Erie Chamber Orchestra.....	\$8,352.00	Urban Erie Community Development Corporation.....	\$8,648.00
Gaudenzia Erie.....	\$21,802.00	Veterans Miracle Center of Erie.....	\$8,448.00
Goodell Gardens & Homestead.....	\$524.00	Wattsburg Agricultural Society (Erie County Fair).....	\$13,881.00
Hamot Health Foundation.....	\$15,000.00	Waterford Community Fair Association.....	\$13,027.00
Harborcreek Township.....	\$1,828.00	Young Artists Debut Orchestra.....	\$9,880.00
Healthcare Ventures Alliance.....	\$8,000.00	Youth Leadership Institute of Erie.....	\$9,000.00
Holy Trinity Roman Catholic Church.....	\$5,760.00		

IMPACT INVESTMENTS



IMPACT
SMALL
BUSINESS

To spur small business development, build collaborations for business acceleration, and offer a broader spectrum of financing products for starting, growing, and reinventing small business.

SMALL BUSINESS \$900,000.00

Ben Franklin Technology Partners \$500,000.00
Mercyhurst University: Downtown Erie Innovation District \$400,000.00

Entrepreneurs like Craig Heidelberg of Dapper Don's Styling Lounge, 2527 Peach Street, Erie, use gaming funds as capital to open a business.



IMPACT
YOUTH &
EDUCATION

To educate Erie's young adult workforce, strengthen schools and employers, and abate poverty.

YOUTH & EDUCATION \$869,293.39

Corry Area School District Foundation \$10,000.00
Empower Erie \$400,000.00
Erie's Public Schools \$150,000.00
Fairview School Foundation \$39,150.00
GECAC/Summer Jobs & More..... \$150,000.00
General McLane Foundation..... \$10,960.00
Partnership for Erie's Public Schools..... \$60,000.00
Millcreek Education Foundation..... \$22,978.05
Northwestern Community Educational Foundation \$7,260.00
Union City Area School District Foundation \$3,945.34
United Way of Erie County..... \$15,000.00



Gaming revenue fuels district-wide expansion of a science, technology, engineering, and math pilot program in the Fairview School District.



Photo by: Mark TBD

Board of Directors:

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Gary N. Lee (ex-officio), director of administration, County of Erie

ECGRA Staff

Perry N. Wood, executive director

Tom M. Maggio, grants manager

Diane K. Kuvshinikov, executive assistant

Many thanks to Communication Strategist Amanda P. Burlingham and Jenny Poff of Presque Isle Designs for helping us showcase the impact of ECGRA grant money at work in Erie County.



44 Million Reasons to #SaveGamingRevenue

Since 2009, ECGRA has invested more than \$44 million of local share gaming revenue to sustain and grow our region. Those funds are now threatened by evolving state laws. **Join efforts to protect gaming revenue as a powerful resource fueling community impact.**

700

GRANTS
& LOANS

\$22MM

IN CITY
INVESTMENTS

\$87.2MM

ECONOMIC
IMPACT

\$24.2MM

LEVERAGED FOR
BUSINESS GROWTH

\$18.1MM

IMPROVING
QUALITY OF LIFE

573

JOBS CREATED
& SUSTAINED

TWO WAYS TO HELP

WRITE. CALL. ADVOCATE
for Erie's share.

Tell Your Legislators How ECGRA Grant Money Works for You! ECGRA.org/calltoaction



EDUCATE yourself.

Read and Share ECGRA's Economic Impact Study at ECGRA.org/impactstudy