



E·C·G·R·A

ERIE COUNTY GAMING REVENUE AUTHORITY

is Making a

Buzz

2018-2019 Annual Report



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ECGRA.org

Across Erie County, ECGRA is making a buzz with new investments in economic development strategies that put Erie County's local share gaming revenue dollars to work.

An impact investor, ECGRA's mission is to elevate Erie County by galvanizing nonprofits and small businesses toward economic and community development. Since February 2008, ECGRA has invested more than \$57 million in Erie County.

Using national best practices as models for grant making and impact investing, ECGRA has made and reported on 1,050 grants and loans to 247 nonprofits and municipalities totaling over \$57 million of investments of local share gaming revenue.



2018-19 Financial Report

Assets:

Checking Account	\$17,637.77
Savings Account	\$9,747,364.59
Accounts Receivable	\$5,258,846.25
Prepaid Expenses	\$9,575.00

Total Assets: \$15,033,423.61

Equity:

Beginning Balance	\$14,556,911.76
Net Income	(\$2,452,963.48)
Grants Issued:	\$6,130,626.48
Anchor Building	(\$138,850.00)
Community Assets	(\$805,835.98)
Local Government Development	(\$1,112,641.87)
Mission Main Street	(\$245,000.00)
Multi-Municipal Collaboration	(\$437,515.33)
Pilot Projects	(\$84,500.00)
Renaissance Block	(\$283,170.00)
Shaping Tomorrow Collaboration	(\$295,000.00)
Small Business	(\$2,414,500.00)
Special Events	(\$172,736.71)
Summer Jobs & More	(\$140,876.59)

Total Equity: \$8,583,588.96

Board of Directors

- Chair **Michael J. Paris**
owner
Paris Homes
- Vice Chair **David M. Bagnoni**
instructor
University of Phoenix
- Treasurer **Dale E. Barney**
community engagement and growth specialist
Gateway Health
- Secretary **David S. Sample**
owner
Corry Lumber Company Inc.
- Charles J. Peters**
managing partner
Altair Real Estate Services
- Ronald Cleaver**
retired
- Dominick D. DiPaolo**
retired
- Dr. Kyle Foust**
(ex-officio), chairman, Erie County Council
- Fiore Leone**
(ex-officio), Erie County Council Liaison
- Gary N. Lee**
(ex-officio), director of administration, County of Erie

ECGRA Staff

- Executive Director **Perry N. Wood, Ed. D.**
- Grants Manager **Tom M. Maggio**
- Office Manager **Tammi L. Michali**



IMPACT
SMALL
BUSINESS

To catalyze our region's private sector and develop Erie's entrepreneurial ecosystem by spurring small business development, building collaborations for business acceleration, and offering a broader spectrum of gap financing products for starting, growing, and reinventing small business. Learn more about the programs that support this effort: Beehive Network, Erie Innovation District, TechCelerator, Erie Inclusive Fund, and Ignite Erie™.

In December 2018, ECGRA invested \$1 million of additional funding into a new innovation network known as the Beehives — \$200,000 to each Beehive. Since launching, the Beehives have seen more than 100 clients, employed 50 students, helped with the formation of two businesses, developed 15 business plans, seven intelligence studies and 21 marketing concepts, and designed three prototypes. The Beehive investment strategy has been lauded by the Washington Post, Erie Times News, and featured as the Cover Story of the Erie Reader Innovation Issue.

Recipient	Program	Impact Category	Date	Amount
Edinboro University Foundation	Beehives	Small Business	12/21/18	\$57,000.00
Erie Regional Library Foundation	Beehives	Small Business	12/21/18	\$85,000.00
Gannon University	Beehives	Small Business	12/21/18	\$25,000.00
Mercyhurst University	Shaping Tomorrow	Small Business	11/15/18	\$295,000.00
Mercyhurst University	Beehives	Small Business	12/21/18	\$97,500.00
Penn State, The Behrend College	Ignite Erie	Small Business	5/31/18	\$250,000.00
Penn State, The Behrend College	Beehives	Small Business	12/21/18	\$100,000.00
Ben Franklin Technology Partners	Small Business	Small Business Financing	10/15/18	\$1,300,000.00
Blue Highway Capital, LLC	Small Business	Small Business Financing	1/14/19	\$250,000.00
Bridgeway Capital	Small Business	Small Business Financing	9/28/18	\$2,800,000.00
International Insitute of Erie	Small Business	Small Business Financing	9/28/18	\$200,000.00
				\$5,459,500.00



@ralph_ford • 14 Dec 2018

All four of the region's universities working together through the innovation Beehive Network to grow our innovation economy - exciting and unprecedented!

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The Beehive Network is about leveling the playing field for the entrepreneurs of Erie County. Beehives are opening the doors of our universities to the community, because not every entrepreneurial idea is born out of a physics class.



"Profits from a big gambling casino in Erie County are funneled partly to 'innovation spaces' at four local campuses—the right answer for Rust Belt towns where the old manufacturing base has disappeared."

—David Ignatius
Washington Post
columnist



IMPACT
YOUTH &
EDUCATION

To educate Erie's workforce, strengthen schools and employers, and abate poverty. Initiatives include the Go College Initiative, Tech After Hours, Eagle's Nest Leadership, Summer Jobs and More, Erie's Community College Plan, and Community Schools.

Recipient	Program	Impact Category	Date	Amount
Erie's Public Schools	Pilot Programs	Youth & Education	5/3/18	\$30,000.00
Greater Erie Community Action Committee	Summer Jobs	Youth & Education	1/14/19	\$140,876.59
				\$170,876.59



To reinvigorate neighborhoods, main streets, and commercial corridors, boost buy-local efforts, and combat blight. Current projects include Mission Main Street Grants, Renaissance Block Program, and the Anchor Building Program.

In 2018, ECGRA launched the Anchor Building Grant program, designed to be a part of the financing structure necessary to spur adaptive reuse of these marquee buildings, preserving them to once again become viable businesses, community and cultural centers, that support the local tax base.

An Anchor Building defines a locale and is special from an architectural, historical, and cultural perspective. You can see Anchor Buildings all over Erie County. They serve as an unmistakable economic and social anchor or architectural center to the communities they call home.

Recipient	Program	Impact Category	Date	Amount
Academy Neighborhood Association	Renaissance Block	Neighborhoods & Communities	6/1/18	\$11,250.00
Bayfront East Side Taskforce	Renaissance Block	Neighborhoods & Communities	7/19/18	\$25,000.00
Bayfront East Side Taskforce	Pilot Programs	Neighborhoods & Communities	8/24/18	\$15,000.00
Borough of North East	Renaissance Block	Neighborhoods & Communities	6/1/18	\$50,000.00
Borough of North East	Mission Main Street	Neighborhoods & Communities	2/20/19	\$140,000.00
Borough of Union City	Renaissance Block	Neighborhoods & Communities	6/1/18	\$25,000.00
Borough of Union City	Mission Main Street	Neighborhoods & Communities	2/20/19	\$10,000.00
City of Corry	Anchor Building	Neighborhoods & Communities	7/19/18	\$5,225.00
City of Erie	Mission Main Street	Neighborhoods & Communities	2/20/19	\$25,000.00
Emmaus Ministries, Inc.	Anchor Building	Neighborhoods & Communities	7/11/18	\$20,000.00
Emmaus Ministries, Inc.	Anchor Building	Neighborhoods & Communities	12/6/18	\$75,000.00
Erie Downtown Partnership	Mission Main Street	Neighborhoods & Communities	2/20/19	\$70,000.00
Grace Church	Anchor Building	Neighborhoods & Communities		
Our West Bayfront	Renaissance Block	Neighborhoods & Communities	6/1/18	\$50,000.00
Our West Bayfront	Anchor Building	Neighborhoods & Communities	7/19/18	\$20,000.00
Performing Artists Collective Alliance	Anchor Building	Neighborhoods & Communities	7/19/18	\$18,625.30
Preservation Erie	Renaissance Block	Neighborhoods & Communities	7/11/18	\$26,920.00
Robbins Blass Neighborhood Network	Renaissance Block	Neighborhoods & Communities	6/1/18	\$6,000.00
ServErie	Renaissance Block	Neighborhoods & Communities	7/19/18	\$29,000.00
Sisters of Mercy/House of Mercy	Renaissance Block	Neighborhoods & Communities	6/1/18	\$12,500.00
Sisters of Mercy/House of Mercy	Renaissance Block	Neighborhoods & Communities	12/6/18	\$12,500.00
Sisters of St. Joseph Neighborhood Network	Renaissance Block	Neighborhoods & Communities	6/1/18	\$35,000.00
				\$682,020.30



"These strategic investments allow for the renewal of a marquee building, while supporting the communities they 'anchor'," state Sen. Dan Laughlin, R-49th District, said. "I continue to be impressed with ECGRA's approach to investing our gaming dollars."



To foster progress and functional cooperation among Erie County's 38 municipal governments. Current programs include Multi-Municipal Collaboration Grants and Local Government Development.

A 2018 ECGRA Multi-Municipal Collaboration Grant will support the shared operations between the North East Borough and North East Township Water and Sewer Authorities. This grant will also support the creation of a regional police commission with North East Township using North East Borough Police on a contract basis, a significant step toward further cooperation.

Recipient	Program	Date	Amount
Borough of North East	Multi-Municipal Collaboration	7/19/18	\$100,000.00
City of Corry	Multi-Municipal Collaboration	7/19/18	\$30,000.00
City of Erie	Multi-Municipal Collaboration	7/19/18	\$28,000.00
County of Erie	Local Government Development	5/21/18	\$10,333.66
County of Erie	Local Government Development	8/22/18	\$36,243.03
County of Erie	Local Government Development	11/9/18	\$38,356.46
County of Erie	Local Government Development	2/15/19	\$37,457.46
Corry Industrial Benefit Association	Multi-Municipal Collaboration	7/19/18	\$35,000.00
Erie Area Council of Governments	Multi-Municipal Collaboration	7/19/18	\$50,000.00
Erie Area Council of Governments	Multi-Municipal Collaboration	7/19/18	\$47,450.00
Erie Area Council of Governments	Multi-Municipal Collaboration	7/19/18	\$30,000.00
Erie Area Council of Governments	Multi-Municipal Collaboration (2017)	2/5/19	(\$8,034.67)
Girard Township	Multi-Municipal Collaboration	7/19/18	\$16,600.00
Greene Township	Local Government Development	5/21/18	\$10,333.66
Greene Township	Local Government Development	8/22/18	\$36,243.03
Greene Township	Local Government Development	11/9/18	\$38,356.46
Greene Township	Local Government Development	2/15/19	\$37,457.46
Jefferson Educational Society	Multi-Municipal Collaboration	7/19/18	\$100,000.00
McKean Township	Local Government Development	5/21/18	\$10,333.66
McKean Township	Local Government Development	8/22/18	\$36,243.03
McKean Township	Local Government Development	11/9/18	\$38,356.46
McKean Township	Local Government Development	2/15/19	\$37,457.46
Millcreek Township	Local Government Development	5/21/18	\$10,333.66
Millcreek Township	Local Government Development	8/22/18	\$36,243.03
Millcreek Township	Local Government Development	11/9/18	\$38,356.46
Millcreek Township	Local Government Development	12/5/19	\$37,457.46
Summit Township	Local Government Development	5/21/18	\$42,274.08
Summit Township	Local Government Development	8/22/18	\$148,266.91
Summit Township	Local Government Development	11/9/18	\$156,912.78
Summit Township	Local Government Development	2/15/19	\$153,235.05
Waterford Township	Local Government Development	5/21/18	\$10,333.66
Waterford Township	Local Government Development	8/22/18	\$36,243.03
Waterford Township	Local Government Development	11/9/18	\$38,356.46
Waterford Township	Local Government Development	2/15/19	\$37,457.46
West County Emergency Management Agency	Multi-Municipal Collaboration	7/19/18	\$8,500.00
			\$1,550,157.20

"For years, local governments have strived independently from their neighboring communities. They've worked to build infrastructure and separate communities with invisible lines. Today we take a step toward blurring those dividing lines."

—Denise McCumber
North East Borough
Council Vice President

"We know that we are always stronger when we work together—and pool our resources. These efforts, notably the collaboration between North East Borough and Township, reinforce county government's efforts to create a more efficient, effective government for the residents of Erie county."

—Kathy Dahlkemper
Erie County Executive



IMPACT
QUALITY
OF PLACE

To promote well-being, foster civic pride, drive tourism, and attract, retain, and mobilize creative talent and innovative businesses through cultural, heritage, service, and recreational organizations and projects. Currently, grant and endowment funds are at work for Lead Assets, Special Events, and Community Assets.

Events like parades and festivals are part of the social fabric that enhance the attractiveness of a region, while elevating our pride in Erie County. Special events grants are driving tourism, attracting talent to the region, and helping sustain some quintessential traditions that have helped make Erie County a special place to visit and to call home.

Recipient	Program	Date	Amount	Recipient	Program	Date	Amount
Achievement Center	Special Events	4/13/18	\$1,603.13	Harborcreek Township	Community Assets	10/10/18	\$15,000.00
Albion Area Fair	Special Events	4/13/18	\$8,441.29	Headwaters Natural Resource Center Trust	Community Assets	10/10/18	\$26,751.50
AmeriMasala	Special Events	4/13/18	\$1,268.01	Holy Trinity Roman Catholic Church	Special Events	4/13/18	\$5,041.72
AmeriMasala	Community Assets	10/10/18	\$10,000.00	Humane Society of NWWA	Special Events	4/13/18	\$319.10
Booker T. Washington Center	Community Assets	10/10/18	\$25,000.00	Impact Corry	Special Events	4/13/18	\$1,058.60
Borough of Union City	Special Events	4/13/18	\$503.13	Inner-City Neighborhood Art House	Community Assets	10/10/18	\$25,000.00
Borough of Union City	Community Assets	10/10/18	\$50,000.00	Jefferson Educational Society	Special Events	4/13/18	\$13,960.45
Borough of Wesleyville	Special Events	4/13/18	\$398.87	Lake Erie Arboretum at Frontier (LEAF)	Special Events	4/13/18	\$1,886.66
Boys & Girls Club of Erie	Community Assets	10/10/18	\$25,000.00	Lake Erie Fanfare, Inc.	Special Events	4/13/18	\$3,981.72
CAFÉ	Special Events	4/13/18	\$15,914.92	Lake Erie Fanfare, Inc.	Community Assets	10/10/18	\$10,000.00
CAFÉ	Community Assets	10/10/18	\$7,840.00	Martin Luther King - Erie Dance Theater	Special Events	4/13/18	\$398.87
City of Corry	Community Assets	10/10/18	\$21,404.89	Martin Luther King - Center	Community Assets	10/10/18	\$25,000.00
City of Erie	Community Assets	10/10/18	\$50,000.00	Mead Park Association	Community Assets	10/10/18	\$49,188.00
Community Access Media	Community Assets	10/10/18	\$7,470.00	Mental Health Association of NWWA	Community Assets	10/10/18	\$4,000.00
Crime Victim Center of Erie County, Inc.	Special Events	4/13/18	\$1,584.51	Mercy Center for Women	Special Events	4/13/18	\$2,495.14
Downtown North East, Inc.	Special Events	4/13/18	\$4,746.55	Mercy Center for Women	Community Assets	10/10/18	\$20,000.00
Dr. Gertrude A. Barber Foundations	Special Events	4/13/18	\$10,490.36	Nonprofit Partnership, The	Special Events	4/13/18	\$3,085.26
Eagle's Nest Corporation	Community Assets	10/10/18	\$25,000.00	North East Community Fair Association	Special Events	4/13/18	\$905.44
Edinboro Arts & Music Festival	Special Events	4/13/18	\$2,177.83	Our West Bayfront	Community Assets	10/10/18	\$50,000.00
Edinboro Arts & Music Festival	Community Assets	10/10/18	\$10,000.00	Performing Artists Collective Alliance	Community Assets	10/10/18	\$11,000.00
Edinboro Highland Games	Special Events	4/13/18	\$2,332.19	Presque Isle Light Station	Community Assets	10/10/18	\$15,000.00
Edinboro Highland Games	Community Assets	10/10/18	\$10,000.00	Presque Isle Partnership	Special Events	4/13/18	\$16,080.00
Edinboro University Foundation	Special Events	4/13/18	\$1,786.45	Presque Isle Partnership	Community Assets	10/10/18	\$11,000.00
Edinboro University Foundation	Community Assets	10/10/18	\$15,000.00	Roar on the Shore, Inc.	Special Events	4/13/18	\$16,080.00
Erie Center on Health and Aging	Community Assets	10/10/18	\$20,000.00	SafeNet	Special Events	4/13/18	\$3,190.96
Erie Civic Ballet/Lake Erie Ballet	Special Events	4/13/18	\$2,672.43	Saint Patrick's Church	Special Events	4/13/18	\$4,620.91
Erie Contemporary Ballet Theatre	Special Events	4/13/18	\$2,054.18	ServErie	Special Events	4/13/18	\$4,339.11
Erie DAWN	Special Events	4/13/18	\$1,635.37	Sisters of Mercy/House of Mercy	Community Assets	10/10/18	\$4,991.44
Erie Downtown Partnership	Special Events	4/13/18	\$1,890.64	Sisters of St. Joseph Neighborhood Network	Special Events	4/13/18	\$2,097.70
Erie Downtown Partnership	Community Assets	10/10/18	\$15,000.00	Sisters of St. Joseph Neighborhood Network	Community Assets	10/10/18	\$20,000.00
Erie Homes for Children and Adults/EHCA	Special Events	4/13/18	\$1,711.15	St. Joseph Church, Bread of Life Community	Special Events	4/13/18	\$3,817.19
Erie Maritime Foundation	Community Assets	10/10/18	\$50,000.00	St. Martin Center, Inc.	Community Assets	10/10/18	\$17,741.00
Erie Regional Chamber & Growth Partnership	Special Events	4/13/18	\$1,196.61	Stairways Behavioral Health	Community Assets	10/10/18	\$9,000.00
Erie Regional Chamber & Growth Partnership	Pilot Programs	9/11/18	\$39,500.00	Union City Pride, Inc.	Special Events	4/13/18	\$800.11
Erie PAL	Community Assets	10/10/18	\$15,000.00	Veterans Miracle Center Erie	Community Assets	10/10/18	\$12,500.00
Erie Yesterday	Community Assets	10/10/18	\$15,000.00	WQLN Public Media	Community Assets	10/10/18	\$15,000.00
Film Society of Northwestern Pennsylvania	Special Events	4/13/18	\$1,294.22	Waterford Community Fair Association	Special Events	4/13/18	\$6,077.04
Fort LeBoeuf Historical Society	Special Events	4/13/18	\$632.41	Waterford Community Fair Association	Community Assets	10/10/18	\$14,000.00
French Creek Council, BSA	Special Events	4/13/18	\$622.76	Wattsburg Agricultural Society, Inc.	Special Events	4/13/18	\$7,530.87
Friends of the Erie County Library	Community Assets	10/10/18	\$10,000.00	YMCA of Greater Erie	Special Events	4/13/18	\$6,262.26
Girard Township	Community Assets	10/10/18	\$6,470.00	Young Artists Debut Orchestra	Special Events	4/13/18	\$2,063.75
Goodell Gardens & Homestead	Special Events	4/13/18	\$894.51	Young Artists Debut Orchestra	Community Assets	10/10/18	\$15,000.00
Goodell Gardens & Homestead	Community Assets	10/10/18	\$6,464.40	Young People's Chorus	Community Assets	10/10/18	\$12,480.00
Greenfield Township	Community Assets	10/10/18	\$18,284.75	Youth Leadership Institute of Erie	Special Events	4/13/18	\$801.33
Harborcreek Little League	Community Assets	1/23/19	\$10,250.00				\$1,018,072.69

